



Dear Prospective Client,

You are applying for a real estate mortgage for investment purposes. We require a **Letter of Experience** to evaluate your request. The Letter of Experience should be signed and dated and address *all* of the following:

When did you begin investing in real estate? Do you hold any real estate related licenses? (If yes, please attach a copy.) How many real estate investing projects have you participated in? How many real estate projects have you participated in during the last 12 months? What has been your average profit from the real estate investment projects in which you have participated? Do you own any income-producing properties? (If yes, please answer the following: How many do you currently own? Are they self-managed or professionally managed? If self-managed, how many are self managed?)